



# Army Cost Management Steering Group

**18 February 2015**  
**1300-1500**  
**3C349**



# Agenda



- Opening Comments
- Actions Update from 1QTR FY15 CMSG
  - I. Charter
  - II. Army Standard Labor Time Tracking (ASLTT) Ad hoc Working Group
  - III. Cost Management Strategic Implementation Plan (CMSIP)
  - IV. Command Cost Model Schedule
  - V. Cost Managed Organizations
- CMCC Update
- Command Presentations
  - FORSCOM
  - USARC
- Future Topics
- Cost Model Requirements Tracker Demonstration (Time Permitting)
- Closing Comments



# Actions Update



I. Charter: Expect signature from Under Secretary of the Army any day

II. ASLTT

III. Cost Management Strategic Implementation Plan

IV. Command Cost Model Schedule

V. Cost Managed Organization



# ASLTT Working Group – Update



- ✓ Conducted 3 Ad hoc working group meetings to communicate the approved Army problem statement and formalize organization specific labor tracking requirements in preparation for the upcoming Business Case Analysis (BCA)
- ✓ CMSG representation from the following member organizations:

<b>ASA (M&amp;RA)</b>	<b>G-3/5/7</b>	<b>ASA (ALT)</b>	<b>G-4</b>
<b>CIO/G-6</b>	<b>ACSIM</b>	<b>OBT</b>	<b>OCAR</b>
<b>FORSCOM</b>	<b>TRADOC</b>	<b>AMC</b>	<b>ATEC</b>
<b>USARPAC</b>	<b>USAREUR</b>	<b>MEDCOM</b>	<b>USACE</b>

- ✓ Organization specific requirements provided by:

<b>TRADOC</b>	<b>ATEC</b>	<b>USACE</b>
---------------	-------------	--------------



# ASLTT Way Ahead

- Additional Ad hoc meetings will continue as needed to:
  - Collect and refine command specific requirements
  - Determine existing labor tracking capabilities that are used today by organizations
  - Review final draft of the study guidance and study plan
- Work on obtaining Material Development Decision (MDD)
  - Identification of OPR assignment (*ASA(ALT)*)
  - Finalize the draft study guidance and study plan (*OBT*)
  - Start preparing Business Case Analysis (BCA) (*DASA-CE, OBT, WG as needed*)
  - Determine funding requirement and bill payer for conducting the BCA



# Actions Update



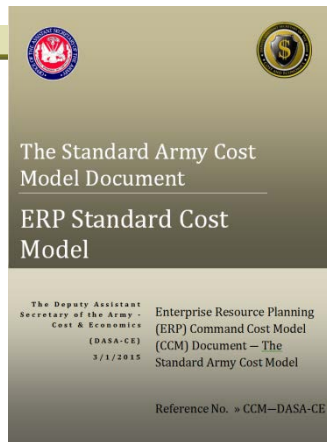
- I. Charter: Expect signature from Under Secretary of the Army any day
- II. ASLTT
- III. Cost Management Strategic Implementation Plan
- IV. Command Cost Model Schedule
- V. Cost Managed Organization



# Upcoming Cost Management Documents



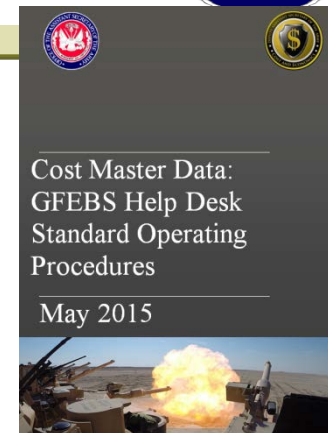
- 4Feb15: Draft document distributed for staffing
- Implementation Plan Contents:
  - Goals & Objectives
  - Assessment Areas (Measures of Effectiveness)
  - Implementation Plan & Tasks
  - Overview of Cost Management Process, Tools, and Resources
  - Aligns Cost Management and Army Financial Management Optimization Objectives (Key Tasks & Measures of Performance)



- 1Mar15: Draft document
- Standard Cost Model Contents:
  - Overview and usage of all Cost Master Data objects (e.g. Cost Centers, Orders, WBS Elements)
  - ERP Cost Planning
  - Capturing Actuals (Payroll, Labor, Non-Pay/Labor, Depreciation)
  - Performing Cost Allocations/ Cost Assignments
  - Inbound cost interfaces
  - Cost Reporting



- Dec 2014-May 2015
- Documenting the **43** Command Unique Cost Model Documents
- 19 CCM Documents published on the Cost & Performance Portal
- Living Documents
- Reference Documents to understand the Command's current cost model in multiple ERPs



- May15: Draft document with updates for the Help Desk transition
- SOP Contents:
  - Roles & Responsibilities
  - Links to required supporting documentation (e.g. Faces-to-Spaces, policies for Cost Master Data)
  - Command unique cost model requirements
  - Procedures to review & update Cost Master Data



# CMSIP - Update



- ✓ CMSIP Outline was staffed through CMSG AOs on 4 Dec
  - The outline was updated based on feedback.

## Initial Version

**Cost Management Implementation Guide Outline**

Executive Summary

1.0 Introduction

- 1.1 Cost Management Fundamental Concepts
- 1.2 Performance Metrics
- 1.3 Cost Management Goals
- 1.4 Implementation Plan Overview

2.0 Cost Management Governance

- 2.1 Strategic Level
- 2.2 Organizational Level
- 2.3 Tactical Level

3.0 Cost Management Processes

- 3.1 Cost Planning
- 3.2 Cost Accounting/Measurement
- 3.3 Cost Analysis
- 3.4 Cost Controlling

4.0 Implementation Objectives

- 4.1 Near Term Objectives
- 4.2 Mid Term Objectives
- 4.3 Long Term Objectives

Appendix A – Implementation Objectives for FY 2015

Appendix B – Implementation Objectives for FY 2015-2018

Appendix C – Implementation Objectives for FY 2015-2020

## Current Version

**Cost Management Implementation Guide Outline**

Executive Summary

1.0 Introduction

- 1.1 Cost Management Fundamental Concepts
- 1.2 Governing Authorities

2.0 Measures of Effectiveness

- 2.1 Assessment Areas
- 2.2 Current Operating Environment

3.0 Cost Management Strategic Goals

4.0 Implementation Plan Overview

5.0 Implementation Tasks

6.0 Leadership and Governance

- 6.1 Strategic Level
- 6.2 Organizational Level
- 6.3 Tactical Level

7.0 Cost Management Processes

- 7.1 Cost Planning
- 7.2 Cost Accounting/Measurement
- 7.3 Cost Analysis
- 7.4 Cost Controlling

8.0 Leveraging the ERPs

9.0 Implementing Objectives

- 9.1 Optimization Objectives

10.0 DASA-CE Key Optimization Tasks

11.0 OA Key Optimization Tasks

12.0 Cost Management Functional Key Optimization Tasks

13.0 Conclusion

APPENDIX 1: Cost Management Training

APPENDIX 2: Cost Management Resources

- ✓ Final draft was sent out on 5 Feb to CMSG AOs





# CMSIP at a Glance



CMSIP is the Army's Enterprise guiding document on Cost Management:

- Provides a framework for the Army to become an optimized cost-managed organization by aligning to 4 strategic goals:
  1. Establish an Army-wide Executive Level group to direct and influence the implementation of Cost Management policy, strategy, key capabilities, and best practices that align with and enable the Army Leadership priorities.
  2. Enhance analysis capabilities by transforming into an organization that considers cost and performance data to make the best informed decisions for the Army.
  3. Leverage Army Enterprise Resource Planning (ERP) systems to enable better cost planning, analysis, and control in support of resource-informed decision making processes.
  4. Strengthen cost management capabilities through training, best practices, and Knowledge Management to transform to a cost culture.
- Outlines several tasks and measures of performance to assess the maturity of cost management throughout the Army. (*Enhance Auditability, Leverage the ERPs, Minimize Redundant Capabilities, and Right-size and Optimize the Workforce, Better Analysis for Decision-Making, etc.*)
- Equips organizations to develop specific Cost Management Implementation Plans
- Introduces the Cost Management Organizational (CMO) concept



# Actions Update



- I. Charter: Expect signature from Under Secretary of the Army any day
- II. ASLTT
- III. Cost Management Strategic Implementation Plan
- IV. Command Cost Model Schedule
- V. Cost Managed Organization



# Command Cost Model Document Schedule



## Assistant Secretary of the Army Financial Management & Comptroller Cost & Performance Portal



[Main Page](#) [Home](#)  
[Account Info](#) [Logout](#)  
Timothy Lawrence

[CM Overview](#) [CMMSG](#) [Guidance](#) [Training](#) [Cost Warriors](#) [Command Corner](#) [Community Forums](#)

[Command Policies and Guidance](#) [Command Cost Model Document Schedule](#)

Once completed, the Command Cost Model (CCM) Documents are posted in the Command Corner under the "Command Policies and Guidance" tab.

If you have any questions, please email us at [usarmy.pentagon.hqda-asa-fm.mbx.dasa-ce-cost-and-perf-mgmt-div@mail.mil](mailto:usarmy.pentagon.hqda-asa-fm.mbx.dasa-ce-cost-and-perf-mgmt-div@mail.mil).

Command Cost Model (CCM) Documents	Posted to the CM Knowledge Center	Command Cost Model (CCM) Documents	Posted to the CM Knowledge Center	Command Cost Model (CCM) Documents	Posted to the CM Knowledge Center
FORSCOM	Posted	NETCOM	Posted	AMC ASC	4/14/2015
USARC	Posted	OCAR	Posted	AMC CMA	4/14/2015
USAEUR	Posted	USARPAC	Posted	AMC AMCOM	4/14/2015
ARCENT	Posted	USARSO	Posted	AMC JMC	4/14/2015
USARAF	Posted	USACIDC	3/13/2015	AMC SDDC	4/14/2015
AFRICOM	Posted	USARNORTH	3/13/2015	USMA	5/14/2015
EUCOM	Posted	MDW	3/13/2015	INSCOM	5/14/2015
IMCOM	Posted	SMDC / STRAT	3/13/2015	USASOC	5/14/2015
AMC HQ	Posted	SOUTHCOM	3/13/2015	JIEDDO	5/14/2015
TRADOC	Posted	USASAC	3/13/2015	ARCYBER	5/14/2015
ARNG	Posted	AMC LOGSA	4/14/2015	Arlington National Cemetery	5/14/2015
MEDCOM	Posted	AMC CECOM	4/14/2015	Army War College	5/14/2015
RSW (OA22)	Posted	AMC RDECOM	4/14/2015	MEPCOM	5/14/2015
ATEC	Posted	AMC ACC	4/14/2015		
USAASC (PEO)	Posted	AMC TACOM	4/14/2015		

Cost Management Steering Group



# Actions Update



- I. Charter: Expect signature from Under Secretary of the Army any day
- II. ASLTT
- III. Cost Management Strategic Implementation Plan
- IV. Command Cost Model Schedule
- V. Cost Managed Organization



# CMO Background



## Leadership Quotes:

- *“...salami-slicing approach results in a hollowing-out of the force”*
- *“...we’re 0-for-4 in managing drawdowns”*
- *“...analytically determine the best way to deal with the drawdown”*

30 DEC 09	CBA to Support Enterprise Decision Making
27 DEC 10	Consideration of Costs in DoD Decision-Making
06 JAN 11	SECDEF \$29B in Army Efficiencies
14 MAR 11	Consideration of Cost Memo (ASA-FM&C to lead)
5 JAN 12	DoD Strategic Guidance-Impact of fiscal constraints
12 OCT 14	Cost Management Steering Group Guidance



# CMO Objective



- Recognize current cost management best practices
- Enhance future CM effectiveness
- Promote active financial and performance management
- Focus on organizational performance
- Provide objective feedback to leadership
- Define Functional excellence
  - Quality.....ISO
  - Process Improvement.....CMMI



# CMO Focus



- Organization level optimization
- Focus on larger organizations:
  - Three levels of management (i.e. min. of two reporting subordinate levels)
  - \$500M operating budget and/or
  - > 500 FTE's employee labor
- Business/Functional Management ?
  - No Warfighting HQs (Division, Corps, Brigades)



# CMO Assessment Criteria



- Functional teams to assess organization
- Assess level of cost management implementation in four categories:
  - Organizational Management
  - Performance Management
  - Workforce Management
  - Process Management





# CMO Category Descriptions



<p><b>ORGANIZATIONAL MANAGEMENT</b> Leadership Commitment Command involvement and ability to influence the use of resources within the organization</p> <ul style="list-style-type: none"><li>• Active Management</li><li>• Control Incentives</li><li>• Strategic objectives</li></ul>	<p><b>PERFORMANCE MANAGEMENT</b> The accounting and measurement of outputs and associated resources</p> <ul style="list-style-type: none"><li>• Accounting</li><li>• Performance measure/tracking</li></ul>
<p><b>FUNCTIONAL WORKFORCE</b> The human resource ability of an organization to implement and sustain CM best practices</p> <ul style="list-style-type: none"><li>• Resource Commitment</li><li>• Training</li><li>• Decision Making</li></ul>	<p><b>PROCESS EVALUATION</b> The ability of an organization to understand and control its processes, policies, doctrine and their influence on resource consumption</p> <ul style="list-style-type: none"><li>• Requirements management</li><li>• Process analysis</li></ul>



# CMO Ad Hoc Working Group?



- Capture Management Needs
- User input/feedback
- Refine Criteria
- Define Processes
  - Output Cost Tracking
  - Predictability
  - Better Planning
  - Cost Informed Decision Making
  - Better Resource Allocation



# Cost Management Certificate Course (CMCC) Update

**February 18, 2015**

UNCLASSIFIED



# CMCC Overview



## WHAT IS CMCC?

- ✓ An intense 4 week program designed to teach students how to manage Army business operations efficiently and effectively through accurate measurement and thorough understanding of the “Full Cost” of business processes, products, and services.
- ✓ Certificate holders will become consultants who are equipped to help decision makers, and provide the best value to customers and stakeholders.
- ✓ Graduates will earn 12 graduate credits from the Darla Moore School of Business, University of South Carolina.

## TARGET AUDIENCE

### **Military (Army Only):**

Officer: Major and Above

Enlisted: Master Sergeant

### **Army Civilians:**

GS-13 and above

Bachelors Degree

Three years of government service

Senior (SES/GO) Leader Endorsed



UNIVERSITY OF  
SOUTH CAROLINA

Week 1 Managerial Costing - instruction in cost concepts and analysis techniques that include cost benefit, break-even, and variance analysis.

Week 2 Operations Management - fundamentals of design, management, and control of operational processes for cost management.

Week 3 Cost Control - cost management and controlling concepts, development of a cost culture team and building a strong staff to support the commander and decision makers.

Week 4 Leadership & Ethics- instruction to analyze, understand, and influence organizations within which they work by introducing psychology, behavior, and communication principles applied to organizations.



# CMCC 15-1 Applicants

(23 Mar – 17 Apr)



Command/Org	Name	Grade /Rank
FORSCOM	Chon, Christine	12
	Corley, Linda	13
	Ferrer, Brandi	12
	Haynes, Forest	13
	Pulphus, Valerie	13
IMCOM	Bailey, Joyce	12
	Ayer, Jamie	14
	Edwards-Miller, P.	12
	Peterson, Brian	12

Command/Org	Name	Grade /Rank
ASA (FM&C)	Hanzelka, Peter	13
AAA	Burke, Shonale	14
Natick	Sowerbutts, Anne	13
CERDEC	Lee, Edward	13



# CMCC Facts



- Central Funding for 56 Students
  - Tuition/Fees/Books
  - Travel: limited to per diem, lodging, \$1K travel
  - Other expenses funded by sponsoring organizations
- Currently 23 interested in 13 Jul – 7 Aug offering
  - Applications due 25 May



# FORSCOM Presentation



# USARC Presentation






# Future Topics



# Cost Model Requirements Tracker



Cost Management Steering Group



## Cost Model Requirements Tracker

Office of the Deputy Assistant Secretary of the Army  
(Cost and Economics)

[Home](#)  
[Return to CPP](#)  
[Account Info](#)  
[Logout](#)

Logged in as: TIMOTHY.LAWRENCE@US.ARMY.MIL

[Program Information](#) | [Help](#)

**Program Information**

ID: 74      Creation Date: 2014-09-26      Status: DASA-CE Analysis

Program Title:

Program Description:

Type:       Priority:

Requesting Organization:

Planned Resolution Date:       Implementation Date:

**Program Milestones**

no data found

**Working Group (One or More Organizations)**

no data found

**Files**

File Name	Description	Status	Type	Size (KB)	Upload Date	Upload By
<a href="#">PPSS Imp Plan-01132015.xlsx</a>	Rough Implementation Plan as of Jan 2015	DASA-CE Analysis	Supplemental	23	2015-01-14	JOSEPHINE.CHUANG@US.ARMY.MIL
<a href="#">WBS Version 44a - 21 Feb 2013.docx</a>		Customer Request	Supplemental	105	2014-09-26	JOSEPHINE.CHUANG@US.ARMY.MIL
<a href="#">SMSEOS WBS Ver 44a Cost Element Definitions - 21 Feb 2013.xlsx</a>		Customer Request	Supplemental	17	2014-09-26	JOSEPHINE.CHUANG@US.ARMY.MIL
<a href="#">Army SW Maintenance WBS Version 4 4a - 21 Feb 2013.pptx</a>		Customer Request	Supplemental	1365	2014-09-26	JOSEPHINE.CHUANG@US.ARMY.MIL
<a href="#">PPSS-Draft 011014 v1.pptx</a>	status of project as of JAN 2014	Customer Request	Supplemental	101	2014-09-26	JOSEPHINE.CHUANG@US.ARMY.MIL

row(s) 1 - 5 of 5

**Comments**

Comment	Status	Date	Author
---------	--------	------	--------



# Closing Comments